

2008 PRELIMINARY FINAL REPORT

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MMA DELIVERS ANOTHER YEAR OF STRONG GROWTH

Mermaid Marine Australia Limited (MMA) is pleased to announce a 43% increase in NPAT to \$17.9 million for the 2008 financial year, continuing the Company's record of substantial growth over the past three years.

Financial Highlights

	FY08	FY07	Variance
Revenue	\$149.4M	\$103.1M	▲ 45%
EBITDA	\$39.4M	\$27.5M	▲ 43 %
NPAT	\$17.9M	\$12.5M	▲ 43%
EPS	11.8c	8.9c	▲ 32%
Return on Equity	18.5% ⁽¹⁾	17.1% ⁽¹⁾	▲ 8.2%
Dividend	2 cents per share	1 cent per share	▲ 100%
Dividend Record Date	24 September 2008		
Dividend Payment Date	8 October 2008		

(1) Weighted average

Commenting on the result, MMA Chairman Mr Tony Howarth said:

"The Board is extremely pleased that the Company's growing maturity and capability has enabled us to exceed the aggressive growth targets we set for FY08.

"While the global economy is under significantly more pressure than it was a year ago, MMA's exposure to the offshore oil and gas industry gives the Board confidence that the Company can deliver ongoing growth in shareholder returns.

"In view of this, the Board has declared a fully franked dividend of 2 cents per share, up from 1 cent per share in the previous corresponding period.

"Furthermore the Board has resolved to implement a new dividend policy. Commencing in the 2009 financial year, MMA will pay an interim and final dividend reflecting a payout ratio of between 40 and 50%.

The new dividend policy is designed to take into account the ongoing capital requirements of the Company while at the same time transferring valuable franking credits to our shareholders".

The Company has a Dividend Reinvestment Plan (Plan) in place which allows shareholders to elect to have all or part of their dividends reinvested in additional shares in the Company. The discount of 2.5% which was announced when the Plan was introduced will remain in place for the shares issued in relation to this current dividend.

Operational Highlights

MMA experienced rapid growth in employee numbers during the year with hours worked across the organisation increasing approximately 40% in FY08 compared to FY07. Compared to FY06 the number of hours worked almost doubled.

"On this basis it is pleasing to note that the safety performance across the organization improved against all our measures," MMA Managing Director Mr Jeffrey Weber said.

"Safety performance is one of the key operational determinants of success within the Company and within the oil and gas industry overall. Consequently MMA is continually working with our clients to provide a safe work environment," he said.

MMA's vessel revenue grew by 50% as a result of investment in new vessels, strong utilisation levels and a number of chartered vessels brought in over the year.

The Mermaid Discovery, Mermaid Sentinel and Mermaid Spirit were purchased during the year and the Company entered into a charter/purchase arrangement on the Crest Diamond which will see that vessel become part of the fleet in FY09.

A number of older, smaller vessels were sold during the year as part of the Company's overall fleet renewal programme. The average age of the fleet now stands at 13 years.

The major project during the year for vessel operations was MMA's involvement in the construction of the Woodside Angel Project. MMA was the lead marine provider for this project with up to five owned and chartered vessels involved over the construction period.

"This type of work is vital to the ongoing development of the Company and our success in this project positions us to well to take advantage of other development projects being planned," Mr Weber said.

During the year MMA also secured a multi-vessel contract with Geokinetics resulting in the Mermaid Discovery working in Egypt and three other chartered vessels currently working in Australia.

MMA's Dampier Supply Base also performed strongly over the year generating EBITDA of \$8.4 million up 53% from FY07. This growth was driven primarily from increased demand for wharf services. The increased demand has also enabled the Company to commit \$22 million toward the expansion of the Dampier wharf facility. Also as a result of increasing demand, a 2,250 m2 new warehouse was constructed on the base with the majority of the area already committed to clients.

In addition MMA signed an "Agreement to Sublease" with Chevron to support its Gorgon project. This agreement was the first step towards a formal sublease arrangement which is currently under negotiation.

"This is an extremely positive step for the Company and will drive continued growth in earnings from our Dampier Supply Base asset," Mr Weber said.

The Broome Supply Base JV with Toll continues to expand with construction of a new casing yard completed during the year and construction of a new supply base area commencing adjacent to the port. The Broome Supply Base gives MMA exposure to the highly prospective Browse Basin region with clients including Shell, Woodside and Inpex undertaking drilling programmes during the year.

The Dampier Slipway had a strong year as increased numbers of vessels in the North West underpinned continued demand for ship repair services. During the year MMA upgraded the slipway cradles improving the Company's capacity to accept larger vessels. As the MMA fleet continues to grow, the strategic benefit of owning a slipway becomes increasingly significant.

"FY08 was a year of significant growth for MMA but equally importantly, the Company has established solid foundations for future growth," Mr Weber said.

"We have an exciting year in front of us as investment in fleet expansion and supply base infrastructure sets us up to take advantage of the world scale projects planned for our area of operations.

"In addition MMA will have at least four vessels operating internationally over the year representing another major growth opportunity for the future.

"Demand for our services remains strong across the board and we look forward to continuing strong earnings growth," he said.

For further information please contact:

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Appendix 4E Preliminary final report

1. Details of the reporting period and the previous corresponding period

Name of entity: Mermaid Marine Australia Limited
ABN: 21 083 185 693
Financial year ended: 30 June 2008
Previous financial year ended: 30 June 2007

2. Results for announcement to the market

2.		Percentage change over previous year	\$'000
2.1	Revenues from ordinary activities	Up 45%	149,364
2.2	Profit from ordinary activities after tax attributable to members	Up 43%	17,897
2.3	Net profit attributable to members	Up 43%	17,897
2.4	2.4 Dividends: Following the end of the financial year the Directors have declared a 2 cent fully franked dividend to be paid from the retained earnings of the Company as at 30 June 2008.		
2.5	2.5 Record date: The record date for determining entitlements to the dividend will be 24 September 2008.		
2.6	An explanation of the figures reported above in 2.1 to 2.3 is set out in covering commentary accompanying this Report.		

_	2008 \$'000	2007 \$'000
Revenue	149,364	103,124
Share of profits of associates and jointly controlled	431	620
entities accounted for using the equity method		639
Vessel expenses	(100,626)	(65,003)
Supply base expenses	(11,591)	(12,349)
Administration expenses	(5,607)	(4,670)
Borrowing costs	(6,571)	(4,181)
Profit before income tax expense	25,400	17,560
Income tax expense	(7,503)	(5,047)
Profit for the year	17,897	12,513
Profit attributable to members of the parent entity	17,897	12,513
Basic earnings per share (cents per share)	11.82	8.91
Diluted earnings per share (cents per share)	11.63	8.78

3. Income Statement for the Financial Year Ended 30 June 2008

4. Balance Sheet as at 30 June 2008

	2008 \$'000	2007 \$'000
Current Assets		
Cash and cash equivalents	56,217	16,926
Trade and other receivables	29,790	18,274
Inventories	2,124	1,902
Other	599	633
Total Current Assets	88,730	37,735
Non-Current Assets		
Investments accounted for using the equity method	1,374	1,286
Property, plant and equipment	177,995	122,866
Total Non-Current Assets	179,369	124,152
Total Non-Ourient Assets	173,303	124,152
Total Assets	268,099	161,887
Current Liabilities		
Trade and other payables	18,681	9,005
Borrowings	36,104	5,485
Other financial liabilities	695	881
Current tax payables	3,564	1,564
Provisions	1,417	815
Total Current Liabilities	60,461	17,750
Non-Current Liabilities		
Borrowings	54,750	57,481
Deferred tax liabilities	5,236	3,806
Provisions	345	277
Total Non-Current Liabilities	60,331	61,564
Total Liabilities	120,792	79,314
Net Assets	147,307	82,573
Equity		
Issued capital	106,242	58,067
Reserves	(60)	(201)
Retained earnings	41,125	24,707
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Total Equity	147,307	82,573

5. Consolidated Statement of Changes in Equity for the Financial Year Ended 30 June 2008

Financial year ended 30 June 2008

	Ordinary Shares	Employee equity settled benefits	Hedging reserve	Retained earnings	Total attributable to equity holders
	\$'000	reserve \$'000	\$'000	\$'000	of the entity \$'000
Balance at 1 July 2007	58,067	680	(881)	24,707	82,573
Loss on cashflow hedge	-	-	(862)	-	(862)
Net expense recognised directly in equity	-	-	(862)	-	(862)
Transfer to initial carrying amount of non financial hedged item on cashflow hedge	-	-	1,048	-	1,048
Profit for the year	-	-	-	17,897	17,897
Total recognised income and expense for the year	-	-	186	17,897	18,083
Shares issued	49.047	-	-	-	49,047
Share issue costs	(1,338)	-	-	-	(1,338)
Recognition of share based payments	-	639	-	-	639
Transfer to share capital	-	(684)	-	-	(684)
Dividend payment	-	-	-	(1,479)	(1,479)
Related income tax	466	-	-	-	466
Balance at 30 June 2008	106,242	635	(695)	41,125	147,307

Financial year ended 30 June 2007

	Ordinary Shares \$'000	Employee equity settled benefits reserve	Hedging reserve \$'000	Retained earnings \$'000	Total attributable to equity holders of the entity
	\$ 000	\$'000	\$ 000	\$ 000	\$'000
Balance at 1 July 2006 Loss on cashflow hedge	48,047 -	270	(11) (1,508)	12,194 -	60,500 (1,508)
Net expense recognised directly in equity	-	-	(1,508)	-	(1,508)
Transfer to initial carrying amount of non financial hedged item on cashflow hedge	-	-	638	-	638
Profit for the year	-	-	-	12,513	12,513
Total recognised income and expense	-	-	(870)	12,513	11,643
Shares issued	10,020	-	-	-	10,020
Recognition of share based payments	-	410	-	-	410
Balance at 30 June 2007	58,067	680	(881)	24,707	82,573

6.	Cash Flow Statement	for the Financial Ye	ear Ended 30 June 2008
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	2008 \$'000	2007 \$'000
Cash Flows From Operating Activities		
Receipts from customers	153,198	115,967
Payments to suppliers and employees	(114,596)	(90,489)
Interest received	1,101	426
Interest and other costs of finance paid	(6,547)	(4,153)
Income tax (paid)/received	(3,607)	(3,625)
Dividends received	152	-
Net cash provided by operating activities	29,701	18,126
Cash Flows From Investing Activities		
Payment for property, plant and equipment	(38,668)	(24,848)
Proceeds from sale of property, plant and equipment	5,047	2,239
Investment in associate	-	(425)
Advance to associate	(750)	
Net cash used in investing activities	(34,371)	(23,034)
Cash Flows From Financing Activities		
Proceeds from issue of shares	47,315	10,020
Payment for share issue costs	(56)	-
Proceeds from borrowings	22,015	10,474
Repayment of borrowings	(24,285)	(4,687)
Dividends paid	(1,028)	-
Net cash provided by financing activities	43,961	15,807
Net Increase In Cash and Cash Equivalents	39,291	10,899
Cash and Cash Equivalents At The Beginning Of The Financial Year		
	16,926	6,027
Cash and Cash Equivalents At The End Of The Financial Year	56,217	16,926

7. Dividends

The Directors have declared a 2 cent fully franked dividend to be paid from the retained earnings of the Company as at 30 June 2008.

The record date for determining entitlement to the dividend will be 24 September 2008.

The payment date of the dividend will be 8 October 2008.

On 19 October 2007 the Company paid a fully franked dividend of 1 cent per share in respect of the 2007 financial year.

8. Details of dividend reinvestments plans in operation

The Company has in place a dividend reinvestment plan (DRP) which shareholders can elect to participate in.

The subscription price for shares issued under the DRP will be the average of the daily volume weighted average sale price of the Company's shares sold on the ASX during the 5 trading days immediately after the record date for the dividend less a 2.5% discount.

Full details of the terms and conditions of the DRP are available on the Company's web site at <u>www.mma.com.au</u> or via the Company's share registry, Computershare Investor Services Pty Ltd at <u>www.computershare.com.au/easyupdates/mrm</u>

Elections to participate in the DRP for the dividend to be paid on 8 October must be received by the Company's share registry, Computershare Investor services Pty Ltd, by the record date of 24 September 2008.

9. Movements in Retained Earnings

	2008 \$'000	2007 \$'000
Retained earnings at the beginning of the financial year	24,707	12,194
Net profit attributable to members	17,897	12,513
Dividend payment	(1,479)	-
Retained earnings at the end of financial year	41,125	24,707

10. Net Tangible Asset Backing

	2008	2007
Net tangible asset backing per ordinary security	81 cents	56 cents

11. (i) Control gained over entities during the year

Name of entity:	On 15 August 2007, a new company, Mermaid Marine Asia Pte Ltd was incorporated in Singapore. Mermaid Marine Australia Ltd holds 100% of the issued capital of the new company. The principal activity of Mermaid Marine Asia Pte Ltd is the operation of crewed vessel charters.

(ii) Loss of control of entities during the year

Name of entity:

12. Details of associates and joint venture entities

Equity accounted associates and joint venture entities	Percentage o interest held a or date of dis	at end of year	Contribution to net profit		
	2008 %	2007 %	2008 \$'000	2007 \$'000	
Mermaid Clough Pty Ltd	-	50	(18)	142	
Toll Mermaid Logistics – Broome Pty Ltd	50	50	448	497	

13. Any other significant information needed by an investor to make an informed assessment of the entity's financial performance and financial position

Nil

14. For Foreign entities details of which set of accounting standards is used in compiling the report (International Accounting Standards)

N/A

15. Commentary on the results for the period

15.1 Earnings per share (EPS)

	2008	2007
Basic EPS	11.82 cents	8.91 cents
Diluted EPS	11.63 cents	8.78 cents

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The following reflects the income and share data used in the calculations of basic and diluted earnings per share:

	2008 \$'000	2007 \$'000
Net Profit	17,897	12,513
Earnings used in calculation of basic and diluted	17,897	12,513
earnings per share		

Weighted average number of ordinary shares used in calculating basic earnings per share	151,361	140,395
Weighted average number of ordinary shares used	153,896	142,484
in calculating diluted earnings per share		

15.2 Returns to shareholders (including distributions and buy backs)

15.3 Significant features of operating performance

Details on the operating performance of the Company during the financial year are included in the covering commentary accompanying this Report.

15.4 Segment Information

	Vessels		Supply Base		Total	
	2008	2007	2008	2007	2008	2007
	\$ '000	\$ '000	\$ '000	\$ '000	\$ '000	\$ '000
Segment Revenues						
Sales to outside customers	130,264	86,741	18,275	15,914	148,539	102,655
Inter-segment revenue	125	77	5,199	6,265	5,324	6,342
Total	130,389	86,818	23,474	22,179	153,863	108,997
Eliminations					(5,324)	(6,342)
Unallocated					825	469
Total consolidated revenue					149,364	103,124
Inter-segment services are provided for amounts equal to competitive market prices charged to external customers for similar services						
Segment Results						
Segment result	29,641	21,738	6,801	4,078	36,442	25,816
Eliminations					(118)	(514)
Total					36,324	25,302
Unallocated					(10,924)	(7,742)
Profit before income tax expense					25,400	17,560
Income tax expense				_	(7,503)	(5,047)
Profit for the period				-	17,897	12,513
Segment assets and liabilities						
Segment Assets	155,719	100,376	53,736	42,864	209,455	143,240
Unallocated assets					58,644	18,647
Consolidated					268,099	161,887
Liabilities						
Segment Liabilities	21,986	8,596	2,390	1,401	24,376	9,997
Unallocated liabilities	*				96,416	69,317
Consolidated					120,792	79,314

Segment Information (cont)

	Vessels		Supply Base		Unallo	Unallocated		Total	
	2008 \$ '000	2007 \$ '000							
Other segment Information									
Carrying value of equity accounted investments included in segment assets	-	-	-	-	1,374	1,286	1,374	1,286	
Share of net profit/(loss) of associates accounted for under the equity method	-	-	-	-	431	639	431	639	
Acquisition of segment assets	59,077	20,385	13,042	2,435	598	72	72,717	22,892	
Depreciation and amortisation of segment assets	5,681	4,021	1,581	1,464	173	248	7,435	5,733	
Proceeds from sale of property plant and equipment	4,789	1,155	37	1,084	221	-	5,047	2,239	

Geographical segments

The consolidated entity conducted its business mainly within Australia during financial year end 2008.

For management purposes, the consolidated entity is organised into two major operating divisions – Vessels and Supply Base. These divisions are the basis on which the consolidated entity reports its primary segment information. The principal services of each of the divisions are as follows:

Vessels

Operating crewed vessel charters, vessel manning, management and logistics;

Supply Base

Operating supply base facilities and slipway operations

15.5 Report on trends in performance

Refer to details included in the covering commentary to this Report.

15.6 Any other factors which have affected the results during the reporting period or which are likely to affect results in the future, including those where the effect could not be quantified.

Refer to details included in the covering commentary to this Report.

16. This report is based on accounts to which the following applies.

The accounts are in the process of being audited.

- 17. If the accounts have not yet been audited or subject to review and are likely to be subject to dispute or qualification, a description of the likely dispute or qualification.
- N/A
- 18. If the accounts have been audited or subject to review and are subject to dispute or qualification, a description of the dispute or qualification.

N/A

19. Contingent Liabilities

N/A